

Body & Sole Skin and Laser Clinic
Shop 5 8th Gate Plaza
Morphett Vale SA 5162
08 8326 3053

Body & Sole Beauty Care
42 Hilliers Rd
Morphett Vale SA 5162
08 8326 9244

Autumn/Winter 2008 Newsletter

Dear Valued Client,

Welcome to our Autumn/Winter newsletter. In these busy times of electronic messaging, mobile phones and longer working hours, at Body and Sole we try hard to bring a little bit of quiet and balance into our clients lives. Thankyou to our many clients who remark on how they love to come into the saloniclinic, smell the uplifting oils, hear the soothing music and be greeted by the friendly staff. I appreciate your comments and will always strive to work hard to keep improving and fulfilling your expectations.

What's been happening

VIP Gold Card Members

In February our top 300 clients became VIP Gold Card inaugural members. Congratulations to all selected.

Dermalogica Los Angeles Headquarters

Last September/October I had the privilege of attending a convention at Dermalogica's Headquarters in Los Angeles. It was inspiring to listen to the many speakers involved in researching and formulating the latest products to be introduced by Dermalogica. Jane Wurwand (the founder of Dermalogica) is always an inspirational and passionate speaker. Her passion and enthusiasm for her new products is quite obvious. More info read on.

IPL-Ellipse Light



Hair removal, Skin Rejuvenation, Thread Veins, and Introducing Wrinkle Reduction.

In January our new IPL Ellipse Light machine arrived. As I believe in offering my clients the best equipment available I have updated to the new Ellipse. This machine is faster than my original model and comes with a new application for wrinkle reduction. Please speak to Natalie, Di or myself about this procedure. More info at www.ellipse.org

We constantly have clients both new and old who have had IPL elsewhere with disappointing results. I know we are slightly more expensive than some for hair removal, but our

results are far superior, and all staff doing treatments hold a Laser Certificate. It's the old saying "You get what you paid for!"

Skin Sisters – Cosmetic Injectables



Michael the cosmetic nurse from Skin Sisters has been consulting at Body and Sole since last October. All that have met him remark on how approachable and knowledgeable he is; and he is a S.A Boy. Michael is able to do Botox and most fillers at the time of your appointment, or if you are unsure, he is quite happy to talk you through the different procedures for you to make an informed decision. Skin Sisters will next be at Body & Sole on April 30th and June 11th. Please ring for app.

New Products/ Promotions

Dermalogica



Launching in April – Age Smart TM Line.

What is it? – 5 new retail products * 4 new professional products * 5 new professional treatments
We are all very excited that this new range is finally being launched.

Dermalogica's new Age Smart Line is an innovative, scientifically advanced system of products specifically designed to prevent and repair internal and external damage to the skin. Developed to address the underlying factors of premature ageing of the skin; resulting in wrinkles, pigmentation, dehydration and loss of elasticity. Be amongst the first to experience these result driven treatments and products. Phone or come into the salon to find out about our Introductory offer.

Launching in July

Sensational Medi-bac Clearing range for adult acne. Watch out in salon for launch/promotion.

Dermalogica Cont.

New Microzone Treatments

Microzone treatments can target your most pressing skin issues in just 20 minutes. They are not meant to replace your monthly professional skin treatment but instead keep your skin looking it's best in-between treatments. Bothersome breakouts, tired eyes and dull skin, can be treated with-

*Rapid Spot Clearing *Blackhead Relief *Lip Renewal *Hand Repair *Men's Skin Fitness *Eye Rescue *Flash Exfoliation microzone treatments.

A.S.A.P

NEW - Vitamin C Serum



Being introduced in January this serum has been very popular. It is 23% L ascorbic acid and retails for only \$69.00. Everybody should be using an anti oxidant to help reverse and prevent sun damage.

A.S.A.P. Mother's Day in a Box



*50ml Daily Facial Cleanser * 50ml Daily Exfoliating Facial Scrub * 50ml Daily Moisturiser + Sunscreen SPF 30+ * 30 Capsules Advanced Daily Antioxidants *30ml Vitamin C Repair Serum, all in a ASAP Gift Box. **Excellent value for \$99.00. Limited quantities.**

New Professional Salon Peels

Glycolic 40% and Jessner Peels for acne and sun damaged prematurely ageing skins. A consultation is required with a senior therapist.

Skinceuticals Promotion

For all devotees of Skinceuticals Vit C + E and B5 gel. If you buy an *Instyle* or *Vive* Magazine in April or a *House and Garden* May edition, you will find a voucher for a **FREE** Lip Repair (Valued at \$67.00) when you buy the two products mentioned above. **This is a great buy!**

ID Bare Escentuals



This make-up range goes from strength to strength. Have you tried or spoke to the girls about it yet?

ID Bare 100% mineral make-up range is the most popular world wide and is suitable for all skins including, acne, aged and sensitive. Monthly specials are very popular with most being presold- so get in early.

April Special - Crown Jewels eye shadow kit \$110.00
Receive - Clear Radiance Shimmer *Gold Glimmer eye shadow *Opal Glimmer eye shadow *Onyx Liner shadow *Amber Buxom Lip Polish *Contour Brush *Face Brush *Make up chart and notes. **Save \$270.00**

May Special - With every foundation pay only \$10.00 for a kabuki brush **Save \$40.00**

Staff Happenings

Due to staff shortages I decided to close my room at the Hub after Christmas; this means that Lisa is now back a Morphett vale full time. I would like to thank Lisa for all her dedicated hard work over two years at the Hub.

Donna joined us shortly before Christmas and is working 3 days a week. Donna has just completed a Remedial Massage Course.

Nikola has just completed her Diploma in Beauty Therapy and has commenced working 4 days a week.

Lauren is our Saturday morning receptionist at Southgate. If she looks familiar, it's because she is Natalie's daughter.

Welcome to all the new staff.

A Reminder

As *always* - if you have had a treatment or service at Body & Sole and you are not 100% happy please bring it to my attention. We always aim to offer all clients the highest quality of service.

Wishing all mothers, grandmothers and mothers to be a happy and relaxing Mother's Day.

Best wishes for now.

Cheryl

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2008 SPECIALS

Voucher 1

Mother's Day Gift Giving

Dermalogica Skin Treatments (Facial)

Buy a voucher/s to the value of \$120.00 (or more)

and receive a 60 minute skin treatment (Facial) for half price.

Also go into a draw to win a AGE SMART SKIN KIT valued at \$86.00

Offer Expires on 11th May 2008

Voucher 2

New York Skin Treatment

(Silkpeel with Skinceuticals)

Our most dynamic and popular resurfacing treatment

Pay \$280.00 for two treatments

Save \$50.00

Can be used multiple times

Offer expires on 31st August 2008

Voucher 3

IPL Winter Special

Hair Removal, Skin Rejuvenation, Thread vein

Pay for one area receive second area for half price.

ie HAIR REMOVAL Full price bikini line and half price under arm

ie SKIN REJUVENATION Full price face and half price hands/decolletage

Offer Expires on 31st August 2008

Voucher 4

Winter Beauty Package

Pay \$200.00

You Receive

Deluxe Pedicure, Deluxe Manicure, 60 minutes

Dermalogica Skin Treatment (Facial) 60 minutes Full Body Massage

Save \$57.00

Can be used over numerous visits

Offer expires 31st August 2008

PLEASE PRESENT YOUR VOUCHER PAGE TO HAVE YOUR VOUCHER STAMPED